



Ohio Legislative Service Commission

Bill Analysis

Jeff Grim

Sub. S.B. 173

130th General Assembly
(As Passed by the Senate)

Sens. Hughes, Seitz, Uecker, Schiavoni, Balderson, Coley, Eklund, Hite, Jordan, Kearney, Oelslager

BILL SUMMARY

Spirituos liquor tasting samples

- Revises the law governing sales of spirituous liquor tasting samples at agency stores in the following ways:
 - Requires specified individuals that offer tasting samples to purchase the spirituous liquor from the agency store at which the samples are offered at the current retail price, rather than requiring an agency store to purchase the spirituous liquor at the current retail price and the specified individuals to reimburse the agency store as provided in current law;
 - Requires specified individuals that offer tasting samples to provide notice to the Division of Liquor Control regarding the tasting event ten business days prior to the tasting event, rather than five days prior as provided in current law; and
 - Allows up to ten spirituous liquor tasting sample events in a calendar month provided that specified criteria are met, rather than up to five in a calendar month as provided in current law.

Sample servings of beer, wine, and mixed beverages

- Generally authorizes specified persons to conduct consumer product instruction and provide serving samples of beer, wine, and mixed beverages, without obtaining a retail liquor permit, on a D-8 permit premises where beer, wine, or mixed beverages may be sold for off-premises consumption.
- Requires the Liquor Control Commission to adopt rules in accordance with the Administrative Procedure Act to implement the bill's provisions governing

consumer product instruction and serving samples of beer, wine, or mixed beverages.

CONTENT AND OPERATION

Spirituos liquor tasting samples

The bill modifies the law governing the sale of spirituous liquor tasting samples at stores under contract with the Division of Liquor Control to sell spirituous liquor. Such stores are known as agency stores. Spirituous liquor is any intoxicating liquor containing more than 21% alcohol by volume and a tasting sample generally means a serving of not more than a quarter ounce of spirituous liquor.¹

The bill first modifies the procedure by which tasting samples of spirituous liquor may be sold at an agency store. Under current law unchanged by the bill, an agency store that holds a D-8 permit² (authorizes the sale of tasting samples) may allow brokers in and solicitors of alcoholic beverages and persons involved in the trade marketing of alcoholic beverages to sell tasting samples of spirituous liquor at the agency store.³ In order to sell tasting samples under current law, the trade marketing professional, broker, or solicitor must provide written notice to the Division of Liquor Control not less than five business days prior to the tasting event. The notice must include the date and time of the sampling and the type and brand of spirituous liquor to be sampled. Additionally, the agency store must purchase the bottles of spirituous liquor that will be used to provide tasting samples at the current retail price and the trade marketing professional, broker, or solicitor must reimburse the agency store out of the amount collected for the sale of the tasting samples. Under the bill, the trade marketing professional, broker, or solicitor must provide the written notice to the Division of Liquor Control not less than ten business days prior to the tasting event and must directly purchase from the agency store the bottles of spirituous liquor that will be used to provide tasting samples at the current retail price.⁴

The bill also increases the frequency with which the sale of tasting samples may occur at an agency store. Under current law, an agency store may host not more than five tasting events per calendar month. Under the bill, an agency store may host not more than ten tasting events per calendar month, so long as not more than two tasting

¹ R.C. 4301.01, not in the bill, and 4301.171(A).

² R.C. 4303.184, not in the bill.

³ R.C. 4301.171(B).

⁴ R.C. 4301.171(B), (C), and (F).



events take place during the same day and there is not less than one hour between the end of one event and the beginning of another event.⁵

Sample servings of beer, wine, and mixed beverages

The bill authorizes specified persons to provide serving samples of and conduct consumer product instruction about the products of a manufacturer, supplier, or broker of beer, wine, or mixed beverages. The instruction or sampling must take place on the premises of a retail permit holder who holds a D-8 permit (authorizes the sale of tasting samples) and who is authorized to sell beer, wine, or mixed beverages for off-premises consumption. In such a circumstance, the person conducting the instruction or providing samples is not required to obtain a retail liquor permit under the Liquor Control Law.

The persons authorized under the bill to conduct consumer product instruction or provide serving samples include a manufacturer, supplier, or broker of beer, wine, or mixed beverages, or an agent, solicitor, or salesperson representing a manufacturer, supplier, or broker. The bill specifies that wholesale distributors are excluded from this authorization.⁶

Under the bill, if sample servings of beer, wine, or mixed beverages will be provided, the person providing the sample servings must purchase the beer, wine, or mixed beverages from the D-8 permit holder at the ordinary retail price. Additionally, the sample servings must be limited to the amount and frequency authorized under the D-8 permit. Under the D-8 permit, the size of a tasting sample of beer, wine, or a mixed beverage may not exceed two ounces or another amount designated by rule of the Liquor Control Commission and not more than four tasting samples may be provided per person per day.⁷

The bill also requires the Liquor Control Commission to adopt rules in accordance with the Administrative Procedure Act to implement the bill's provisions governing consumer product instruction and serving samples of beer, wine, or mixed beverages.⁸

⁵ R.C. 4301.171(L).

⁶ R.C. 4303.251(B).

⁷ R.C. 4303.184(C)(1) and (3), not in the bill, and 4303.251(B).

⁸ R.C. 4303.251(B).



Current law provisions

Under current law, the persons specified above are not authorized to conduct product instruction or offer serving samples of beer, wine, or mixed beverages on the premises of a D-8 permit holder who is authorized to sell such products for off-premises consumption. Rather, those persons, along with wholesale distributors, are authorized only to conduct product instruction and provide serving samples of beer and intoxicating liquor on the premises of a retail permit holder who may sell such products for on-premises consumption.⁹

Additionally, certain holders of a D-8 permit may sell tasting samples of beer, wine, and mixed beverages on the D-8 permit premises. In order to qualify for a D-8 permit and sell tasting samples of beer, wine, or mixed beverages, a person must hold certain retail liquor permits that authorize the sale of beer, wine, and mixed beverages for off-premises consumption and meet other specified criteria.¹⁰

HISTORY

ACTION	DATE
Introduced	08-08-13
Reported, S. Agriculture	11-21-13
Passed Senate (32-0)	12-04-13

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⁹ R.C. 4303.251(A).

¹⁰ R.C. 4303.184(A)(2) and (C)(1), not in the bill.

