

Secretary of State

House Higher Education Subcommittee

Carol A. Robison, Budget Analyst

Legislative Service Commission

March 4, 2003

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LSC Redbook for the Secretary of State

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March 4, 2003

Note: The estimated General Revenue Fund (GRF) spending for FY 2003 used in this LSC Redbook reflects the 2.5% reduction made as a result of the Governor's January 22, 2003 budget cut order. The executive reduction was applied across-the-board to FY 2003 GRF appropriations, subject to certain exceptions. Subsequent to such reductions (and not reflected in the Redbook), state agencies were permitted to reallocate the amount that each of their GRF appropriation line items was reduced, while still absorbing the 2.5% budget cut within the total amount of their GRF appropriations.

Secretary of State

- Deployment of new voting machines is SOS's largest single project
- Implementation of online voter registration is largest IT project
- Elimination of backlog of business filings through staff cross-training and technology upgrades
- Emphasis on web-enabled software and applications designed to facilitate e-business

OVERVIEW

The Office of Secretary of State has two program areas: Elections Oversight and Administration (EOA) and Business Services. About 52% or 85 of all SOS staff will work exclusively in the Business Services program series in the FY 2004 and FY 2005 biennium. About 17% or 28 employees work in the Elections Oversight and Administration program series. The other 31% or 49 employees work in technology support or central administration positions, such as information technology or finance and legal, which support both program series (primarily the Business Services Division).

Elections

The Secretary of State oversees Ohio elections and supervises the 88 county boards of elections in their duties related to conducting elections. As Ohio's chief election officer, the Secretary of State supervises the administration of election laws, approves ballot language, and reviews statewide initiative and referendum petitions.

The Secretary of State also chairs the Ohio Ballot Board, which approves ballot language for statewide issues, canvasses votes for all elected state offices and election issues, investigates election fraud, and trains election officials. Ohio's Ballot Board, in compliance with H.B. 445 of the 124th General Assembly, has new responsibilities for completing an analysis of the pros and cons on state issues and presenting those arguments for constitutional amendments, initiative petitions, and referendum petitions when persons otherwise responsible for the completion of arguments fail to prepare and file them within the required timeframe.

The Elections Division compiles and maintains election statistics, political party records, and other election-related records. The Elections Division also licenses ministers to perform marriage ceremonies and maintains certain other public records related to state and local governments.

Business Services

The Business Services Division receives and approves articles of incorporation for Ohio corporations and grants licenses to out-of-state corporations seeking to do business in Ohio. Limited partnerships and limited liability companies also must file. The Corporations section keeps a registry of information about each corporation in Ohio. In order to claim an interest in collateral used for a loan and to have the claim

indexed for public notice, secured parties must file financing statements with the Uniform Commercial Code section of the Business Services Division.

The Secretary of State, in compliance with the provisions of Sub. S.B. 74 of the 124th General Assembly, which makes revisions to Article 9, reimburses county recorders in all 88 counties on a graduated scale for loss of revenue based on the Uniform Commercial Code (UCC) filings that each county filed in 1998. Counties experienced the loss of UCC filing fees for secured transactions when these fees were turned over to the Secretary of State in FY 2002. Payments from the Secretary of State to counties in FY 2004 will amount to \$1,191,556 and payments in FY 2005 will amount to \$893,667.

The Business Services Division is currently funded entirely through rotary fund revenue. In the past, various fee distribution methods have been used. Most recently, prior to the SOS's authority to retain 100% of fees collected through the Business Services Division, one half of the fees collected were allocated to the General Revenue Fund (GRF) and one half of fees collected were retained by the Business Services Division. And prior to that period, the fees were split so that 15% was directed to the Business Services Division and 85% was directed to the General Revenue Fund. In net dollars, compared with FY 200-2001, the Secretary of State has reduced its fiscal demand on the General Revenue Fund by approximately \$4 million per fiscal year.

ANALYSIS OF EXECUTIVE PROPOSAL

Elections Oversight and Administration

Program Series 1

Purpose: The Elections Oversight and Administration program series is responsible for overseeing, administering, and upholding Ohio's elections' laws. Through this program series, SOS also maintains certain required records on elections and other public documents

The following table shows the line items that are used to fund this program series, as well as the Governor's recommended funding levels.¹

Fund	ALI	Title	FY 2004	FY 2005
GRF	050-321	Operating Expenses	\$2,997,227	\$3,117,116
GRF	050-403	Election Statistics	\$114,993	\$119,593
GRF	050-407	Pollworkers Training	\$307,571	\$319,874
GRF	050-409	Litigation Expenditures	\$5,147	\$5,352
413	050-601	Information Systems	\$163,418	\$169,955
414	050-602	Citizen Education Fund	\$72,800	\$75,712
4B9	050-608	Campaign Finance Disk Sales	\$0	\$0
4S8	050-610	Board of Voting Machine Examiners	\$7,200	\$7,200
Total funding: Elections Oversight and Administration			\$3,668,356	\$3,814,802

Elections Oversight and Administration

Program Description: The Elections Oversight and Administration (EOA) program series oversees Ohio elections and supervises the 88 county boards of elections in their duties related to conducting elections. The Elections Division compiles and maintains election statistics, political party records, and other election-related records. In addition, the Elections Division office maintains files of campaign finance reports for statewide candidates, the reports for state political action committees (PACs), and reports of state political parties and legislative caucus campaign committees.

The Elections Oversight and Administration program also licenses ministers to perform marriage ceremonies, registers alien land, and issues apostilles or certifications verifying signatures on documents going out of the country. All laws passed by the Ohio General Assembly, municipal charters, administrative rules adopted by agencies, and all executive orders issued by the Governor are filed with this office.

¹ Secretary of State is considered to be a single program agency by the executive branch and does not provide budget data broken out by the program series as presented here by LSC. Therefore, these figures represent LSC's best estimate for the two program series.

The Elections Oversight and Administration program series serves the Executive, Judicial, and Legislative branches of state government; candidates and others participating in Ohio elections; county boards of elections; and the general public. The Elections Oversight and Administration program operates under the authority of Section 111 and Chapter 35. of the Revised Code. The Secretary of State was established as an elected office and as chief elections officer by the constitutional convention of 1851.

Funding Source: GRF and GSF moneys that come from fees charged to the public for certain records, voting machine examiner fees, and donations designated for elections education programs

Line Items: 050-321, 050-403, 050-407, 050-409, 050-601, 050-602, 050-608, and 050-610

Implication of the Executive Recommendation: The Governor's recommended funding will allow the Secretary of State to comply with the initial administration of the Help America Vote Act of 2002 (HAVA) and meets its constitutional and statutory requirements in running elections. Ohio's current authorized funding from the federal government for this purpose is estimated at approximately \$150 million. The total cost to fully comply with this Act is currently unknown, but to comply with the federal requirements, Ohio must provide a matching share of \$5.8 million, which has been appropriated for this purpose from state bond money in the capital bill, H.B. 675 of the 124th General Assembly.

To meet the requirements of the Act, Ohio must (a) have centralized voter registration (7.5 million voters) in place by January 4, 2004 and (b) update voting machines in all precincts by January 1, 2006.

Centralizing voter registration will require upgrading the Secretary of State's server, a step that is estimated to cost \$10 million. Successful centralization of this database would allow records to be updated in real time and allow the SOS to be linked to all 88 county boards of elections. Initial planning for this is included in the SOS's budget request, but implementation will likely require legislative authority to spend federal dollars, through either a bill or a Controlling Board request.

Within the budget request is a provision for Ohio to increase precinct size from 1,000 electors to 1,400 electors, a process that would take place at the county level. This process would effectively allow the Secretary of State to use federal dollars at the county level.

The evolving election information system will consist of elections information databases that are searchable online. These databases will include:

- List of voter registration changes;
- Master voter registration lists;
- Precinct lists and election statistics;
- Campaign finance filings;
- Election results and polling place information.

The Election Division will continue its implementation of electronic filing for campaign finance reports and will continue to expand the use of web-enabled technology and databases to make more information more widely available to the public.

Business Services**Program Series 2**

Purpose: This program series is responsible for licensing and record keeping regarding corporations and commercial transactions in Ohio.

The following table shows the line items that are used to fund this program series, as well as the Governor's recommended funding levels.

Fund	ALI	Title	FY 2004	FY 2005
GRF	050-321	Operating Expenses	\$2,997,227	\$3,117,116
599	050-603	Business Services Operating Expenses	\$13,649,716	\$13,850,153
R01	050-605	Uniform Commercial Code Refunds	\$65,000	\$65,000
R02	050-606	Corporate/Business Filing Refunds	\$100,000	\$100,000
Total funding: Business Services			16,811,943	17,132,269

Note: Operating Services are shown under Elections Oversight and Administration, but a few limited cases constitute a shared expense with Business Services. For example, cross-trained employees at the client service center (Rhodes Tower) handle both elections and business services filings and information and therefore are funded with GRF dollars.)

Business Services

Program Description: The Business Services program series receives and approves articles of incorporation for Ohio corporations and grants licenses to out-of-state corporations seeking to do business in Ohio. Limited partnerships and limited liability companies also must file.

The Corporations section of the Business Services Division records amendments to previously-filed corporate documents and keeps records of mergers, consolidations, and dissolutions of corporations in the state. The Corporate section approves and registers trademarks and trade names used by Ohio businesses. The Corporations section also keeps a registry of information about each corporation in Ohio. This program series employs about 52% or 85 of the Secretary of State's 162 staff members.

The Business Services program series serves the legal, banking, and business communities and the general public. The Elections Oversight and Administration program operates under the authority of Section 111 and Chapter 35. of the Revised Code.

Funding Source: GRF and SSR moneys from filing, application, and record request fees charged to businesses and the public

Line Items: 050-321, 050-603, 050-605, and 050-606

Implication of the Executive Recommendation: Funding will permit the Secretary of State to continue processing corporate and Uniform Commercial Code documents in prescribed statutory time frames. Funding will also permit ongoing work in the area of e-commerce initiatives, such as electronic signatures and electronic notarization of documents. Many e-commerce initiatives will allow the Secretary of State to meet increasing demand without increasing staff and add benefits related to Ohio's business formation and expansion.

Funding will permit the continuation of Business Services Division systems so that corporations, government agencies, banks, and other business interests may quickly and accurately access information (i.e., Certificates of Good Standing and Uniform Commercial Code documents) pertinent to handling business transactions in real time and with less risk of fraud.

Minimizing the application time needed to incorporate a business in Ohio continues to be one of the primary objectives of the Business Services Division. Currently, the SOS maintains a one to two day turnaround to process applications to incorporate a business in Ohio.

Fund 599 accounts for the largest portion of the Secretary of State's budget request.

ADDITIONAL FACTS AND FIGURES

Secretary of State Staffing Levels						
					Estimated	
Secretary of State	2000	2001	2002	2003	2004	2005
Full-time Equivalent Employees	147	162	162	162	162	162
Totals	147	162	162	162	162	162

About 52% or 85 of all SOS personnel are projected to work exclusively in the Business Services program series in the FY 2004 and FY 2005 biennium. About 17% or 28 employees will work in the Elections Oversight and Administration program series. The other 31% or 49 employees will work in technology support or central administration positions, such as information technology or finance and legal, which support both program series (primarily the Business Services section).

During the 1990s the size of the Secretary of State's staff ranged from a low of 122 employees in 1998 to a high of 182 employees in 1990.

PERMANENT AND TEMPORARY LAW

This section describes permanent and temporary law provisions contained in the executive budget that will affect the Agency's activities and spending decisions during the next biennium.

Permanent Law Provisions

The following three provisions are permanent law changes included in the budget bill.

- **Fees. (Section 147.37)** Increases the filing fee from \$5 to \$15 paid to the Secretary of State by each person receiving a commission as a notary public. This fee increase also applies to attorneys admitted to the practice of law in Ohio.
- **Division of subdivision into precincts; polling places. (Section 3501.18)** Authorizes the Secretary of State to act in a role with oversight responsibilities pertaining to county boards of elections' reconfiguring of precincts to enlarge precinct size from 1,000 to 1,400 residents.
- **Special Police Commissions (Section 4973.17)** Increases the file fee from \$5 to \$15 paid to the Secretary of State by each person who accepts a commission/office as a police officer for either a "public hospital agency" or a "nonprofit hospital agency."

Temporary Law Provisions

There are two temporary language changes that deal with the Secretary of State's Office:

- A provision affecting line item 050-610, Board of Voting Machine Examiners, makes additional appropriations, if necessary, automatically available. Line item 610 is fully funded by private moneys and is utilized to pay the expenses of the Board of Voting Machine Examiners (R.C. section 3506.05) for inspecting voting machines at the request of private parties. Any moneys not used by the board are refunded to the party seeking the inspection. This provision exists in Am. Sub. H.B. 94 of the 124th General Assembly and has been resubmitted for inclusion in the upcoming FY 2004 - FY 2005 biennial budget.
- A provision allowing additional appropriations, if necessary, to be automatically available for the Holding Account Distribution Funds. The appropriation items 050-605 and 050-606, Holding Account Redistribution Fund Group, are used to hold revenues until they are directed to the appropriate accounts or until they are refunded. This provision exists in Am. Sub. H.B. 94 of the 124th General Assembly and has been resubmitted for inclusion in the upcoming FY 2004 - FY 2005 biennial budget.

REQUESTS NOT FUNDED

The Secretary of State's total budget request of \$17,914,597 for FY 2004 is funded at the Governor's recommended budget of \$17,826,778 or 99.5% of the requested amount. The FY 2004 recommendation is a 0.1% increase over FY 2003 estimated spending.

The Secretary of State's total budget request of \$18,327,575 for FY 2005 is funded at the Governor's recommended budget of \$18,185,769 or 99.2% of the requested amount. The FY 2005 recommendation is a 2.0% increase over the FY 2004 recommendation.

General Revenue Fund

GRF 050-321 Operating Expenses

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$8,585,716	\$9,887,335	\$3,228,332	\$2,881,949	\$2,997,227	\$3,117,116
	15.2%	-67.3%	-10.7%	4.0%	4.0%

Source: GRF

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A.

Purpose: To pay operating expenses for the Secretary of State.

GRF 050-403 Election Statistics

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$79,962	\$83,025	\$159,169	\$110,570	\$114,993	\$119,593
	3.8%	91.7%	-30.5%	4.0%	4.0%

Source: GRF

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A.; and ORC 3505.33

Purpose: To pay costs associated with maintaining a master file of currently registered Ohio voters.

GRF 050-407 Poll workers Training

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$174,227	\$290,760	\$152,518	\$295,742	\$307,571	\$319,874
	66.9%	-47.5%	93.9%	4.0%	4.0%

Source: GRF

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A.

Purpose: To reimburse county boards of elections for costs associated with poll worker training programs.

GRF 050-409 Litigation Expenditures

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$26,750	\$7,531	\$0	\$4,951	\$5,147	\$5,352
	-71.8%		N/A	4.0%	4.0%

Source: GRF

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A. (originally established by the Controlling Board in June 1995)

Purpose: To pay legal expenses incurred by the Secretary of State in defending an action brought by Mallory et al. The case involves a dispute over the election of judges from at-large districts and minority voting rights. The Mallory case is the single case requiring funds from the Litigation Expenditures appropriations.

General Services Fund Group

412 050-609 Notary Commission

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$0	\$0	\$0	\$171,273	\$178,124	\$185,249
	N/A	N/A	N/A	4.0%	4.0%

Source: GSF: GSF: Fees paid by individuals for notary public licenses

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th General Assembly

Purpose: To pay for operating costs for the Notary Public Office, including the cost of issuing licenses.

413 050-601 Information Systems

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$157,356	\$167,396	\$90,877	\$157,133	\$163,418	\$169,955
	6.4%	-45.7%	72.9%	4.0%	4.0%

Source: GSF: Fees charged to vendors for special data requests (separate from routine information requests and document-processing). Fees are paid to the Secretary of State's Information Technology Division.

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A.

Purpose: To pay for the material and production costs for printouts and tapes containing voter registration data, electronic information requests for corporation lists, Uniform Commercial Code (UCC) lists, and other special data requests from vendors. Primary users of this data are state and local political parties and candidates, labor unions, associations, advertising agencies, and issue organizations.

414 050-602 Citizen Education Fund

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$9,650	\$7,544	\$16,937	\$70,000	\$72,800	\$75,712
	-21.8%	124.5%	313.3%	4.0%	4.0%

Source: GSF: Donations from private groups who agree to pay all or part of the costs for educational materials and services for specified voter education purposes

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A.

Purpose: To accept and disburse funds for preparing, printing, and distributing voter registration and educational materials and for conducting related workshops and conferences for public education.

4S8 050-610 Board of Voting Machine Examiners

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$3,822	\$3,131	\$4,904	\$7,200	\$7,200	\$7,200
	-18.1%	56.6%	46.8%	0.0%	0.0%

Source: GSF: Voting machine examiner fees charged to vendors of voting machines for certifying such machines

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A. (originally established by H.B. 143 of the 120th G.A.)

Purpose: To pay for the operations of the Board of Voting Machine Examiners.

5M3 050-604 Precinct Reimbursement Expense

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$0	\$472,101	\$0	\$0	\$0	\$0
	N/A		N/A	N/A	N/A

Source: GSF: Controlling Board requests for funding from the General Revenue Fund into the General Services Fund

Legal Basis: Discontinued line item (originally established by Controlling board on June 19, 2000)

Purpose: To reimburse county boards of elections for costs associated with the conversion of precinct lines to a standard format that conforms with United States census geography.

Federal Special Revenue Fund Group

3X4 050-612 Ohio Cntr/Law Related Educ Grant

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$0	\$0	\$0	\$41,000	\$41,000	\$41,000
	N/A	N/A	N/A	0.0%	0.0%

Source: FED: Federal grants

Legal Basis: Controlling Board

Purpose: To distribute federal funds for law-related education.

State Special Revenue Fund Group

599 050-603 Business Services Operating Expenses

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$4,292,768	\$3,254,240	\$11,403,270	\$13,697,445	\$13,649,716	\$13,850,153
	-24.2%	250.4%	20.1%	-0.3%	1.5%

Source: SSR: Fees charged for corporate and Uniform Commercial Code filings

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A.

Purpose: To pay expenses related to both the processing of Uniform Commercial Code filings and the processing of filings related to corporations and partnerships. Previously, this line item was titled Corporations/UCC Filings.

5N9 050-607 Technology Improvements

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$0	\$0	\$87,870	\$121,000	\$124,582	\$129,565
	N/A	N/A	37.7%	3.0%	4.0%

Source: SSR: State Special Revenue Fund Group

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A.

Purpose: For the upkeep, improvement or replacement of equipment or for the purpose of training employees in the use of equipment used to conduct business under Section 1309.401 of the Revised Code (corporate and uniform commercial filing fund).

Holding Account Redistribution Fund Group

R01 050-605 Uniform Commercial Code Refunds

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$39,318	\$51,570	\$91,364	\$65,000	\$65,000	\$65,000
	31.2%	77.2%	-28.9%	0.0%	0.0%

Source: 090: Uniform Commercial Code filing fees

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A.

Purpose: To hold moneys that may be subject to refund or returned to senders in regard to Uniform Commercial Code filings that are not recorded or for which overpayments of filing fees are received.

R02 050-606 Corporate/Business Filing Refunds

2000	2001	2002	2003 Estimate	2004 Executive Proposal	2005 Executive Proposal
\$333,196	\$258,946	\$89,970	\$185,025	\$100,000	\$100,000
	-22.3%	-65.3%	105.7%	-46.0%	0.0%

Source: 090: Corporate/Business filing fees

Legal Basis: Section 104 of Am. Sub. H.B. 94 of the 124th G.A.

Purpose: To hold moneys that may be subject to refund or returned to senders in regard to Corporation filings that are not recorded or for which overpayments of filing fees are received.

LSC Budget Spreadsheet by Line Item, FY 2004 - FY 2005

<i>Fund</i>	<i>ALI</i>	<i>ALI Title</i>	<i>2002</i>	<i>Estimated 2003</i>	<i>Executive 2004</i>	<i>% Change 2003 to 2004</i>	<i>Executive 2005</i>	<i>% Change 2004 to 2005</i>
SOS Secretary of State								
GRF	050-321	Operating Expenses	\$ 3,228,332	\$2,881,949	\$ 2,997,227	4.0%	\$ 3,117,116	4.0%
GRF	050-403	Election Statistics	\$ 159,169	\$110,570	\$ 114,993	4.0%	\$ 119,593	4.0%
GRF	050-407	Poll workers Training	\$ 152,518	\$295,742	\$ 307,571	4.0%	\$ 319,874	4.0%
GRF	050-409	Litigation Expenditures	---	\$4,951	\$ 5,147	4.0%	\$ 5,352	4.0%
General Revenue Fund Total			\$ 3,540,019	\$ 3,293,212	\$ 3,424,938	4.0%	\$ 3,561,935	4.0%
412	050-609	Notary Commission	---	\$171,273	\$ 178,124	4.0%	\$ 185,249	4.0%
413	050-601	Information Systems	\$ 90,877	\$157,133	\$ 163,418	4.0%	\$ 169,955	4.0%
414	050-602	Citizen Education Fund	\$ 16,937	\$70,000	\$ 72,800	4.0%	\$ 75,712	4.0%
4S8	050-610	Board of Voting Machine Examiners	\$ 4,904	\$7,200	\$ 7,200	0.0%	\$ 7,200	0.0%
General Services Fund Group Total			\$ 112,719	\$ 405,606	\$ 421,542	3.9%	\$ 438,116	3.9%
3X4	050-612	Ohio Cntr/Law Related Educ Grant	---	\$41,000	\$ 41,000	0.0%	\$ 41,000	0.0%
Federal Special Revenue Fund Group Total			---	\$ 41,000	\$ 41,000	0.0%	\$ 41,000	0.0%
599	050-603	Business Services Operating Expenses	\$ 11,403,270	\$13,697,445	\$ 13,649,716	-0.3%	\$ 13,850,153	1.5%
5N9	050-607	Technology Improvements	\$ 87,870	\$121,000	\$ 124,582	3.0%	\$ 129,565	4.0%
State Special Revenue Fund Group Total			\$ 11,491,140	\$ 13,818,445	\$ 13,774,298	-0.3%	\$ 13,979,718	1.5%
R01	050-605	Uniform Commercial Code Refunds	\$ 91,364	\$65,000	\$ 65,000	0.0%	\$ 65,000	0.0%
R02	050-606	Corporate/Business Filing Refunds	\$ 89,970	\$185,025	\$ 100,000	-46.0%	\$ 100,000	0.0%
Holding Account Redistribution Fund Group Total			\$ 181,334	\$ 250,025	\$ 165,000	-34.0%	\$ 165,000	0.0%
Total All Budget Fund Groups			\$ 15,325,211	\$ 17,808,288	\$ 17,826,778	0.1%	\$ 18,185,769	2.0%